## PY 2023-2024 Local Targeted Occupations List

Workforce Development Area 18 - Manatee and Sarasota Counties Sorted by Standard Occupational Classification Code Effective July 1, 2023

SOC Code†	HSHW++	Occupational Title†	FLDOE Training Code†††	Data Source††††
111011	HSHW	Chief Executives	5	R
111021	HSHW	General and Operations Managers	4	R
112021	HSHW	Marketing Managers	5	S
112022	HSHW	Sales Managers	5	S
113021	HSHW	Computer and Information Systems Managers	5	S
113031	HSHW	Financial Managers	5	R
113071	HSHW	Transportation, Storage, and Distribution Managers	4	S
113121	HSHW	Human Resources Managers	5	S
119013	HSHW	Farmers, Ranchers, and Other Agricultural Managers	4	S
119021	HSHW	Construction Managers	4	R
119032	HSHW	Education Administrators, Kindergarten through Secondary	5	R
119033	HSHW	Education Administrators, Postsecondary	5	S
119041	HSHW	Architectural and Engineering Managers	5	S
119051	HSHW	Food Service Managers	4	R
119111	HSHW	Medical and Health Services Managers	5	R
119141		Property, Real Estate, and Community Association Managers	4	R
131020	HSHW	Buyers and Purchasing Agents	4	R
131031	HSHW	Claims Adjusters, Examiners, and Investigators	3	S
131041	HSHW	Compliance Officers	3	R
131051	HSHW	Cost Estimators	4	S
131071	HSHW	Human Resources Specialists	5	R
131081	HSHW	Logisticians	5	R
131111	HSHW	Management Analysts	5	R
131121		Meeting, Convention, and Event Planners	4	S
131141	HSHW	Compensation, Benefits, and Job Analysis Specialists	4	S
131151	HSHW	Training and Development Specialists	5	R
131161	HSHW	Market Research Analysts and Marketing Specialists	5	R
132011	HSHW	Accountants and Auditors	5	R
132052	HSHW	Personal Financial Advisors	5	S
132072	HSHW	Loan Officers	4	S
151211	HSHW	Computer Systems Analysts	4	R
151212	HSHW	Information Security Analysts	3	S
151231	HSHW	Computer Network Support Specialists	3	S
151232		Computer User Support Specialists	3	R
151241	HSHW	Computer Network Architects	5	S
151244	HSHW	Network and Computer Systems Administrators	4	R
172051	HSHW	Civil Engineers	5	S
172071	HSHW	Electrical Engineers	5	S
172072	HSHW	Electronics Engineers, Except Computer	5	S
172112	HSHW	Industrial Engineers	5	S
172141	HSHW	Mechanical Engineers	5	S
172199	HSHW	Engineers, All Other	5	S
173011	HSHW	Architectural and Civil Drafters	3	S
173023	HSHW	Electrical and Electronic Engineering Technologists and Technicians	4	S
173031		Surveying and Mapping Technicians	3	R
194021		Biological Technicians	4	S
211018		Substance Abuse, Behavioral Disorder, and Mental Health Counselors	5	R
211093		Social and Human Service Assistants	3	R
211099		Community and Social Service Specialists, All Other	5	S
212011	HSHW	Clergy	5	R
232011		Paralegals and Legal Assistants	3	R
251011	HSHW	Business Teachers, Postsecondary	5	S
251199	HSHW	Postsecondary Teachers, All Other	4	S
252012	HSHW	Kindergarten Teachers, Except Special Education	5	S
252021	HSHW	Elementary School Teachers, Except Special Education	5	R

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252031	HSHW	Secondary School Teachers, Except Special and Career/Technical Education	5	S
252052	HSHW	Special Education Teachers, Kindergarten and Elementary School	5	S
271024		Graphic Designers	4	S
272012	HSHW	Producers and Directors	5	S
273031	HSHW	Public Relations Specialists	5	S
273091		Interpreters and Translators	4	S
274011		Audio and Video Technicians	4	S
274021		Photographers	3	L
291071	HSHW	Physician Assistants	5	S
291126	HSHW	Respiratory Therapists	4	S
291141	HSHW	Registered Nurses	4	R
291292	HSHW	Dental Hygienists	4	R
292010		Clinical Laboratory Technologists and Technicians	4	R
292031		Cardiovascular Technologists and Technicians	3	S
292032	HSHW	Diagnostic Medical Sonographers	3	S
292034	HSHW	Radiologic Technologists and Technicians	3	R
292052		Pharmacy Technicians	3	S
292055		Surgical Technologists	3	S
292061		Licensed Practical and Licensed Vocational Nurses	3	R
312011	HSHW	Occupational Therapy Assistants	4	S
312021	HSHW	Physical Therapist Assistants	4	S
319011	Herri	Massage Therapists	3	L
319091		Dental Assistants	3	R
319092		Medical Assistants	3	R
319097		Phlebotomists	3	S
332011		Firefighters	3	R
333051	HSHW	Police and SheriffÆs Patrol Officers	3	R
351011	HSHW	Chefs and Head Cooks	3	R
351011	попти	First-Line Supervisors of Food Preparation and Serving Workers	3	R
371012			3	S
371011		First-Line Supervisors of Housekeeping and Janitorial Workers	3	S
372021		First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers Pest Control Workers	3	S
395094		Skin Care Specialists	3	L
411011		First-Line Supervisors of Retail Sales Workers	3	S
	HSHW		4	R
411012	попи	First-Line Supervisors of Non-Retail Sales Workers		
413021		Insurance Sales Agents	3	S
413031	HSHW	Securities, Commodities, and Financial Services Sales Agents	5	R
414011	HSHW	Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	3	S
414012		Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	3	R
431011	HSHW	First-Line Supervisors of Office and Administrative Support Workers	4	R
433031		Bookkeeping, Accounting, and Auditing Clerks	4	R
435011		Cargo and Freight Agents	3	S
436013		Medical Secretaries and Administrative Assistants	3	R
471011	HSHW	First-Line Supervisors of Construction Trades and Extraction Workers	4	R
472031		Carpenters	3	R
472044		Tile and Stone Setters	3	S
472051		Cement Masons and Concrete Finishers	3	S
472073		Operating Engineers and Other Construction Equipment Operators	3	R
472081		Drywall and Ceiling Tile Installers	3	S
472111		Electricians	3	R
472121		Glaziers	3	S
472141		Painters, Construction and Maintenance	3	S
472152		Plumbers, Pipefitters, and Steamfitters	3	R
472181		Roofers	3	S
472211		Sheet Metal Workers	3	S
474011	HSHW	Construction and Building Inspectors	3	R

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491011	HSHW	First-Line Supervisors of Mechanics, Installers, and Repairers	3	R
492022		Telecommunications Equipment Installers and Repairers, Except Line Installers	3	S
492098		Security and Fire Alarm Systems Installers	3	S
493011	HSHW	Aircraft Mechanics and Service Technicians	3	S
493021		Automotive Body and Related Repairers	3	L
493023		Automotive Service Technicians and Mechanics	3	R
493031		Bus and Truck Mechanics and Diesel Engine Specialists	3	R
493042		Mobile Heavy Equipment Mechanics, Except Engines	3	R
493051		Motorboat Mechanics and Service Technicians	3	S
499021		Heating, Air Conditioning, and Refrigeration Mechanics and Installers	3	R
499041		Industrial Machinery Mechanics	3	R
499052		Telecommunications Line Installers and Repairers	3	S
499062		Medical Equipment Repairers	3	S
499071		Maintenance and Repair Workers, General	3	R
511011	HSHW	First-Line Supervisors of Production and Operating Workers	3	R
512051		Fiberglass Laminators and Fabricators	3	L
514041		Machinists	3	S
514121		Welders, Cutters, Solderers, and Brazers	3	R
531047		First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisor	3	R
532011	HSHW	Airline Pilots, Copilots, and Flight Engineers	4	S
532012	HSHW	Commercial Pilots	3	S
533032		Heavy and Tractor-Trailer Truck Drivers	3	R
533052		Bus Drivers, Transit and Intercity	3	S
537051		Industrial Truck and Tractor Operators	3	R

+SOC Code and Occupational Title refers to Standard Occupational Classification codes and titles.

. +++HSHW = High Skill/High Wage = (Mean Wage - \$26.19/hour & Entry Wage - \$16.72/hour).

†††FLDOE (Florida Department of Education) Training Code:

3 = Post Secondary Adult Vocational Certificate

4 = Community College Credit/Degree

5 = Bachelor's Degree tttp://www.concerner.com/

R = Meets regional wage and openings criteria based on state Labor Market Statistics employer survey data.

S = Meets statewide wage and openings criteria based on state Labor Market Statistics employer survey data.

L = Meets local review criteria.

Sources: Florida Department of Economic Opportunity (DEO), Bureau of Labor Market Statistics, 23-24 Regional Demand Occupations List (RDOL) Local Business & Industry Input/Data